



Wajed Roger Salam: Biography

Wajed “Roger” Salam is a distinguished and award-winning inspirational speaker, best-selling author, real estate and blockchain/crypto investment specialist, and a global mastermind leader. He is the founder and CEO of USA Property Network LLC, a nationwide real estate investing company specializing in single-family homes and land acquisition. Additionally, he co-founded Equity & Help Utah LLC, a turnkey real estate investing company recognized as one of the Inc. 500 fastest-growing companies, with clients in 13 countries.

Early Career and Rise to Success

Roger Salam's journey began at UCLA, where he graduated with honors. Shortly after, he joined the team of world-renowned motivational speaker and life coach Tony Robbins, quickly becoming the number one speaker and trainer. His early career in the dot-com boom of the late 1990s saw him as part of a tech startup that skyrocketed to a market cap of \$2 billion in less than two years at IPO. Despite this early success, the dot-com bubble burst left him nearly bankrupt, teaching him resilience and the value of specialized knowledge.

Real Estate Career and Adversity

Salam started his real estate investing journey in 1999 with his first rental property. By the mid-2000s, he and his partner had amassed a portfolio of over 500 properties in the Tampa Bay area. However, the 2008 financial crisis led to significant losses. Refusing to declare bankruptcy, he rebuilt his career by mastering no-cash, no-credit strategies such as wholesaling and Subject-To investing. His innovative approach and refusal to quit highlight his belief that adversity is the greatest teacher.

Technological Innovation and Modern Investing

As a pioneer in leveraging technology for real estate, Roger was instrumental in taking an internet startup to a \$2 billion market cap in 1999 and later took a blockchain fintech venture public, achieving a peak market cap of \$2.5 billion in 2019. Today, he integrates big data, tech platforms, apps, virtual assistants, and AI into his real estate strategies, asserting that AI will be the most transformative technology yet.

Personal Philosophy and Contributions

Roger Salam is passionate about inspiring and teaching others to achieve financial independence and lead purpose-driven, fulfilling lives. His philosophy is that real success comes not just from ability but from the willingness to try and the determination to follow through. He emphasizes the importance of continuous personal, professional, and spiritual development and believes that true wealth comes from empowering others.

Global Influence and Recognition

Roger has delivered over 10,000 professional talks worldwide, across North and Central America, the Middle East, Europe, Australia, and Asia. He has been awarded numerous accolades, including the "Thought Leader of the Year" by the National Academy of Best-Selling Authors and the "Humanitarian of the Year" by Global ICON Media group. He facilitates world-class mastermind events globally, aimed at accelerating, amplifying, and maximizing business and life for thought leaders, influencers, and successful entrepreneurs.

The Sub 2 Playbook & Adventure Toolkit

Roger Salam is the creator of "The Sub 2 Playbook: Unlocking Real Estate Wealth with Creative Financing & Adventure Toolkit." This comprehensive guide and toolkit are designed to empower real estate investors with the knowledge and tools necessary to navigate the complexities of Sub 2 investing and achieve financial success.

Personal Life

Originally from Bangladesh, Roger Salam resides in Tampa Bay, Florida. He is a proud father of three lovely daughters, who are his pride, joy, and endless source of inspiration. His mission is to add value and empower individuals and entrepreneurs to achieve financial freedom and lead fulfilling lives.

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